



North Lake Tahoe-Truckee Real Estate Market Statistics 2012 vs. 2011

MID YEAR REVIEW (JAN-JUN)

SINGLE FAMILY HOMES

TOTAL MARKET SUMMARY

NORTH LAKE TAHOE AND TRUCKEE (Areas 1-9)

	2012	2011	% Change
Sales Volume	\$243,431,701	\$212,371,379	14.6%
Units Sold	430	364	18.1%
Median Price	\$411,000	\$439,000	-6.4%
Average Price	\$566,120	\$583,437	-3.0%
Units < \$500,000	271	215	26.0%
Units - \$500,000-\$999,999	127	119	6.7%
Units > \$1.0 Million	32	30	6.7%
Days on Market (Median)	67	79	-15.2%
Days on Market (Average)	113	124	-8.9%

LUXURY MARKET SUMMARY > \$1,000,000

NORTH LAKE TAHOE AND TRUCKEE (Areas 1-9)

	2012	2011	% Change
Sales Volume	\$74,577,000	\$61,588,975	21.1%
Units Sold	32	30	6.7%
Median Price	\$1,437,500	\$1,805,000	-20.4%
Average Price	\$2,330,531	\$2,052,965	13.5%
Units \$1.0-\$2,499,999 Mil	23	23	0.0%
Units \$2.5-\$4,999,999 Mil	6	6	0.0%
Units > \$5.0 Million	3	1	200.0%
Days on Market (Median)	67	190	-64.7%
Days on Market (Average)	189	254	-25.6%

CONDOMINIUMS

TOTAL MARKET SUMMARY

NORTH LAKE TAHOE AND TRUCKEE (Areas 1-9)

	2012	2011	% Change
Sales Volume	\$47,811,113	\$48,871,912	-2.2%
Units Sold	117	121	-3.3%
Median Price	\$290,000	\$305,000	-4.9%
Average Price	\$408,641	\$403,900	1.2%
Units < \$500,000	88	97	-9.3%
Units > \$500,000	29	24	20.8%
Days on Market (Median)	77	79	-2.5%
Days on Market (Average)	164	159	3.1%

LUXURY MARKET SUMMARY > \$1,000,000

NORTH LAKE TAHOE AND TRUCKEE (Areas 1-9)

	2012	2011	% Change
Sales Volume	\$13,683,725	\$12,580,000	8.8%
Units Sold	10	8	25.0%
Median Price	\$1,187,500	\$1,237,500	-4.0%
Average Price	\$1,368,372	\$1,572,500	-13.0%
Units \$1.0-\$1,499,999 Mil	7	6	16.7%
Units > \$1.5 Million	3	2	50.0%
Days on Market (Median)	38	151	-74.8%
Days on Market (Average)	125	279	-55.2%

Note: Data on this page is based on information from the Tahoe Sierra Board of Realtors, MLS. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data's accuracy. Data maintained by the MLS may not reflect all real estate activity in the market. DRE License # 1908304



North Lake Tahoe-Truckee Real Estate Market Statistics 2012 vs. 2011

MID YEAR REVIEW (JAN-JUN)

SINGLE FAMILY HOMES

NORTH LAKE TAHOE (Areas 1-5)

Kings Beach To Tahoe City To Emerald Bay

	2012	2011	% Change
Sales Volume	\$94,156,704	\$70,935,128	32.7%
Units Sold	140	105	33.3%
Median Price	\$368,250	\$475,000	-22.5%
Average Price	\$672,547	\$675,572	-0.4%
Units < \$500,000	96	56	71.4%
Units - \$500,000-\$999,999	32	38	-15.8%
Units > \$1.0 Million	12	11	9.1%
Days on Market (Median)	92	67	37.3%
Days on Market (Average)	123	137	-10.2%

SQUAW VALLEY - ALPINE MEADOWS (Area 6)

Squaw Valley - Alpine Meadows - Truckee River

	2012	2011	% Change
Sales Volume	\$10,713,000	\$14,991,500	-28.5%
Units Sold	16	17	-5.9%
Median Price	\$587,500	\$480,000	22.4%
Average Price	\$669,562	\$881,852	-24.1%
Units < \$500,000	6	10	-40.0%
Units - \$500,000-\$999,999	7	2	250.0%
Units > \$1.0 Million	3	5	-40.0%
Days on Market (Median)	131	162	-19.1%
Days on Market (Average)	193	152	27.0%

CONDOMINIUMS

NORTH LAKE TAHOE (Areas 1-5)

Kings Beach To Tahoe City To Emerald Bay

	2012	2011	% Change
Sales Volume	\$19,229,175	\$10,394,012	85.0%
Units Sold	40	31	29.0%
Median Price	\$265,800	\$257,700	3.1%
Average Price	\$480,729	\$335,290	43.4%
Units < \$500,000	29	26	11.5%
Units > \$500,000	11	5	120.0%
Days on Market (Median)	74	141	-47.5%
Days on Market (Average)	157	167	-6.0%

SQUAW VALLEY - ALPINE MEADOWS (Area 6)

Squaw Valley - Alpine Meadows - Truckee River

	2012	2011	% Change
Sales Volume	\$6,681,600	\$19,124,500	-65.1%
Units Sold	20	40	-50.0%
Median Price	\$260,000	\$401,000	-35.2%
Average Price	\$334,080	\$478,112	-30.1%
Units < \$500,000	16	32	-50.0%
Units > \$500,000	4	8	-50.0%
Days on Market (Median)	85	45	88.9%
Days on Market (Average)	184	102	80.4%

Note: Data on this page is based on information from the Tahoe Sierra Board of Realtors, MLS. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data's accuracy. Data maintained by the MLS may not reflect all real estate activity in the market. DRE License # 1908304



RESIDENTIAL BROKERAGE

North Lake Tahoe-Truckee

Real Estate Market Statistics

2012 vs. 2011

MID YEAR REVIEW (JAN-JUN)

SINGLE FAMILY HOMES

TRUCKEE MARKET (Areas 7-9)

Truckee - Glenshire - Martis Valley - Tahoe Donner - Soda Springs

	2012	2011	% Change
Sales Volume	\$140,145,197	\$126,444,751	10.8%
Units Sold	278	242	14.9%
Median Price	\$422,500	\$433,000	-2.4%
Average Price	\$504,122	\$522,498	-3.5%
Units < \$500,000	172	149	15.4%
Units - \$500,000-\$999,999	89	79	12.7%
Units > \$1.0 Million	17	14	21.4%
Days on Market (Median)	62	76	-18.4%
Days on Market (Average)	104	117	-11.1%

CONDOMINIUMS

TRUCKEE MARKET (Areas 7-9)

Truckee - Glenshire - Martis Valley - Tahoe Donner - Soda Springs

	2012	2011	% Change
Sales Volume	\$22,323,338	\$19,353,400	15.3%
Units Sold	59	50	18.0%
Median Price	\$307,000	\$289,000	6.2%
Average Price	\$378,361	\$387,068	-2.2%
Units < \$500,000	45	39	15.4%
Units > \$500,000	14	11	27.3%
Days on Market (Median)	79	76	3.9%
Days on Market (Average)	158	199	-20.6%

TAHOE DONNER SUMMARY

Area (9TD)

	2012	2011	% Change
Sales Volume	\$63,909,757	\$47,097,788	35.7%
Units Sold	122	90	35.6%
Median Price	\$479,000	\$478,375	0.1%
Average Price	\$523,850	\$523,308	0.1%
Units < \$500,000	65	47	38.3%
Units - \$500,000-\$999,999	50	41	22.0%
Units > \$1.0 Million	7	2	250.0%
Days on Market (Median)	54	59	-8.5%
Days on Market (Average)	100	94	6.4%

TAHOE DONNER SUMMARY

Area (9TD)

	2012	2011	% Change
Sales Volume	\$4,057,900	\$3,539,400	14.6%
Units Sold	19	18	5.6%
Median Price	\$195,000	\$174,750	11.6%
Average Price	\$213,573	\$196,633	8.6%
Units < \$500,000	19	18	5.6%
Units > \$500,000	0	0	0.0%
Days on Market (Median)	96	44	118.2%
Days on Market (Average)	114	147	-22.4%

Note: Data on this page is based on information from the Tahoe Sierra Board of Realtors, MLS. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data's accuracy. Data maintained by the MLS may not reflect all real estate activity in the market. DRE License # 1908304